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**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA**

FELIPE MORALES, DAN BOBBA, and
CHRIS RHODES, individually, and on
behalf of all others similarly situated,

Plaintiff,

vs.

MAGNA, INC.; STEVE MOIDEL; and
DOES 1-250, Inclusive,

Defendants.

Case No. CV10 1601 EDL

**DECLARATION OF SCOTT J.
FERRELL IN SUPPORT OF
PLAINTIFFS' OPPOSITION TO
DEFENDANTS' MOTION FOR
SANCTIONS**

DATE: October 12, 2010
TIME: 2:00 p.m.
CRTRM: E

[Filed Concurrently with Plaintiffs'
Memorandum in Opposition and
Declaration of Wynn Ferrell]

1 I, Scott J. Ferrell, declare as follows:

2 1. I am an attorney duly licensed to practice law in the State of California and
3 before this Court and am the Principal of the law firm Newport Trial Group, counsel for
4 Plaintiff (“Plaintiff”) and the class in this action. I have personal knowledge of the
5 following matters and, if called to testify concerning them, could do so competently.

6 2. My first contact with Defendants was November 9, 2009 when I sent
7 correspondence to defendant Magna, Inc. notifying it of a false advertising claim on
8 behalf of my client, Kevin Vaughn regarding its Magna-Rx+ product. *In an effort to*
9 *avoid an unnecessary dispute, however, in the letter I informed Magna, Inc. that if it*
10 *would agree to cease all false advertising of the Magna-Rx+ product and make an*
11 *appropriate disclaimer I would not further pursue a claim.* A true and correct copy of
12 my November 9, 2009 letter to Magna, Inc. is attached hereto as **Exhibit A**.

13 3. In response, rather than agree to my offer or at least engage in constructive
14 discussions toward ceasing the false advertising of Magna-Rx+, Defendants vaguely
15 indicated that the false advertising may be either “from its old advertisement for the
16 product that has been discontinued” or “generated by a third-party reseller of Magna-
17 Rx+.” Defendants, through their counsel Joseph Schenk, *did not* offer to find out the
18 origin of these false claims, nor did they identify any of the purported “third-party
19 resellers” who may be responsible for the false claims. Defense counsel merely
20 claimed, without any detail or substantiation, that “Magna-Rx, Inc. has safeguards in
21 place that are designed to prevent third-party resellers from making false or misleading
22 claims regarding its trademarked product.” A true and correct copy of Mr. Schenk’s
23 November 19, 2009 letter to me is attached as **Exhibit B**. As set forth in more detail
24 herein, Mr. Schenk’s claims were absolutely false.

25 4. Given defense counsel’s opaque response, I *reasonably determined* that
26 Plaintiff needed to move forward with a lawsuit to, among other things, use civil
27 discovery procedures to obtain reliable information regarding the merits of the case and
28

1 the issues raised by Mr. Schenk, including: (a) all of the product labels and
2 advertisements issued by the defendants – whether current or “discontinued” as defense
3 counsel intimated; (b) the identity and role of unnamed “third-party resellers” in
4 promoting and selling Magna-Rx+; and (c) the corporate and contractual
5 interrelationships between Defendants and the various unnamed “third-party resellers”
6 and their respective roles in the promotion and sale of Magna-Rx+. Some of my
7 questions regarding these subjects were articulated in my November 19, 2010 letter to
8 defense counsel, a true and correct copy of which is attached as **Exhibit C**.

9 5. Accordingly, my firm opted to proceed with the class action we had filed
10 against Magna, Inc. and others responsible for promoting and distributing its Magna-
11 Rx+ product in California state court based on California law claims on behalf of Mr.
12 Vaughn. A true and correct copy of the Vaughn Complaint is attached as **Exhibit D**.

13 6. It was also significant to me that defense counsel *did not* try to defend the
14 veracity of any of the claims regarding the Magna-Rx+ product, but instead tried to
15 blame unnamed third parties. Moreover, in a subsequent letter from defense counsel (a
16 December 3, 2009 letter from Mr. Schenk attached hereto as **Exhibit F**), he admitted
17 that Magna, Inc. owned at least one of the key websites that had posted many of the
18 false statements regarding the Magna-Rx+ product. While defense counsel did an
19 admirable job of trying to explain why his client’s ownership of an offending website
20 was somehow not its responsibility – i.e., that it was previously owned by another
21 company that sold the Magna-Rx+ product but it was then purchased by defendant
22 Magna, Inc., etc – it was clear to me, based on my firm’s own investigation and the
23 inadequate responses and omissions of defense counsel, that we should pursue the
24 litigation against Defendants regarding the Magna-Rx+ product. Attached as **Exhibits**
25 **E** and **G** are true and correct copies of my November 29, 2010 and December 10, 2010
26 emails to Mr. Schenk describing some of the issues I sought further information about.

27 7. In December 2009, in an effort to move the Vaughn case along, I requested
28 depositions of several defense witnesses and unilaterally offered to put Mr. Vaughn up

for deposition at their request. A true and correct copy of my December 24, 2009 email to Mr. Schenk is attached as **Exhibit H**. In that vein, the deposition of defendant Steve Moidel was taken on April 12, 2010 and the deposition of my client, Kevin Vaughn, was taken on April 20, 2010.

8. In his deposition, defendant Steve Moidel, the CEO and person most qualified witness of defendant Magna, Inc., made various admissions indicating that he and his company have made many false and misleading claims regarding the alleged efficacy of the Magna-Rx+ product. The following table compares the statements Defendants made on their proprietary website www.magnarx.com – then subsequently took down because of this lawsuit – with various admissions defendant Moidel made under oath in deposition:

<u>Defendants' Claims</u>	<u>Moidel's Admissions</u>
"In just a few short weeks, you'll be amazed as you watch your penis grow into the biggest, thickest, hardest one she's ever had and the one she'll remember forever and ever!"	Moidel admitted MagnaRx <i>does not</i> cause permanent penile enlargement, and any claim that it does is false). (Moidel Depo., 12:22-13:16, Ex. I)
Magna-Rx+ is "what many medical experts have called the world's most powerful Penis Enhancement Formula."	Moidel admitted Defendants do not have, and have never sought, any scientific evidence regarding the efficacy of the Magna-Rx+ product). (Moidel Depo., 64:8-21, Ex. I)
"The Magna-Rx+ formula is so powerful, so effective, so complete, we 100% guarantee that you'll <i>NEVER</i> have to purchase any more than the 60-day	Mr. Moidel admitted has no purported effect of MagnaRx is permanent and that the "guarantee" that a user will never need to buy the product

1 supply included in this special offer.
 2 We could have easily made Magna-Rx+
 3 much weaker in order to have you buy
 4 more...Instead, we focus on getting the
 5 best results as quickly as possible.
 6 That's the secret of our success! With
 7 the Magna-Rx+ System, you can
 8 skyrocket in 60 days or less – with
 9 nothing else to buy ever again.”
 10 (emphasis original)

ever again simply means that a user will
 not be obligated to make future
 purchases of MagnaRx. (Moidel Depo.,
 36: 13-17; 43:12-19; 45:15-25; 73:22-
 74:19, Ex. I)

11 Defendants statement “How
 12 Magna-Rx+ Makes You a Bigger, Better
 13 Man” is written adjacent to a diagram of
 14 a flaccid penis. This causes the
 15 consumer to believe that Magna-Rx+
 16 has penis enlarging effects, and that
 17 those effects are seen in the flaccid
 18 penis.

Mr. Moidel admitted MagnaRx
 has no purported effect on the flaccid
 penis. (Moidel Depo., 15:1-4, 18:8-10,
 41:9-16, Ex. I).

19 The advertisement asserts a “Dr.
 20 Aguilar” is “the genius behind Magna-
 21 Rx+ ... a Board Certified Urologist who
 22 has treated over 70,000 patients with
 23 erectile problems...a member of both
 24 the College of Urology, and the director
 25 of 46 urologists. He is also a past
 26 president of his State Society of
 27 urologists.”

While any consumer would have
 reason to believe that Dr. Aguilar is a
 leading member of the medical
 community in the United States, in
 reality he is not licensed to practice
 medicine in the U.S. He has a small
 storefront “alternative medicine” clinic
 in northern Mexico. Furthermore,
 Magna President Steve Moidel has
 testified that he has never had any direct

1		communication with Aguilar. (Moidel
2		Depo., 61:12-15, Ex. I).
3	That “with millions sold over the	Mr. Moidel testified that Magna
4	past two and a half years, Magna-Rx+ is	has no way of knowing how much male
5	currently the world’s #1 best-selling	supplement product other companies
6	male supplement” and that “Magna-Rx+	sell, and that this statement has no basis
7	is the world’s #1 best-selling Penis	in overall volume sold. Rather, in
8	Enhancement Formula.”	support of this statement Mr. Moidel
9		testified that “it is certainly our best
10		selling product.” (Moidel Depo., 76:3-
11		77:19, Ex. I).

8. On April 5, 2010, I wrote an email to defense counsel that addressed several issues, including the upcoming deposition of Mr. Vaughn and also the possibility of settlement. Thus, rather than seeking to multiply or prolong this litigation, I again tried to discuss early resolution of this case. In my email, ***I stressed that my client and I “remain interested in resolving this case without the need for lengthy litigation.”*** I also indicated that we would be amenable to resolution in which defendant Magna, Inc. agreed to make appropriate disclosures about the medical background of its alleged creator and chief sponsor (Dr. Aguilar) as well as a corporate policy requiring defendant Magna, Inc. to control the false efficacy claims of affiliate marketers – ***who Magna, Inc. claimed were making most or all of the false statements regarding its product.*** I also told them that I would submit a claim for attorneys’ fees – to the extent that I was entitled to receive any – “to the discretion of the Court or an agreed-upon arbitrator. . . .” A true and correct copy of my April 5, 2010 email is attached as **Exhibit J**. That way, Defendants could argue that my firm was not entitled to ANY fees, if that was what they believed, and we could still resolve the litigation.

9. On or about April 7, 2010, I notified defense counsel that I had been retained by another client (Felipe Morales, the original plaintiff in this action) to pursue

1 an action against Magna, Inc. It was my view, as an experienced class action litigator,
 2 that it was advisable to pursue a nationwide class action against Defendants under
 3 California law to seek to address their sales of the Magna-Rx+ product throughout the
 4 United States since the key decisions seemed to emanate from California. *In an effort*
 5 *to avoid filing a separate lawsuit in federal court*, I first asked defense counsel to
 6 stipulate to amend the Vaughn lawsuit to include the nationwide class action claims of
 7 Mr. Morales. The fact that I made this offer to combine the two cases – and that
 8 defense counsel rejected it – is confirmed in my written correspondence of April 7,
 9 2010 to Mr. Schenk. In that letter, I stated in pertinent part:

10 Third, I have been retained in a new matter involving Magna-
 11 Rx. Given that neither the class claims nor the defendants
 12 will not [sic.] be identical in the second case, and given your
 13 opposition to amending the pending lawsuit, we will be filing
 14 a second lawsuit....”

15 A true and correct copy of my April 7, 2010 correspondence to defense counsel is
 16 attached as **Exhibit K**. Defendants did not accept this offer.

17 10. On April 14, 2010, my firm filed this lawsuit before this Court on behalf of
 18 Mr. Morales. As set forth in the complaint, we alleged a ***nationwide class*** action based
 19 on, among other things, the federal RICO statute. On or about May 12, 2010,
 20 Defendants filed a Motion to Dismiss or Transfer Venue of this action. Therein,
 21 Defendants argued strenuously that this Court should apply the Colorado River
 22 Abstention Doctrine because, among things, this action was essentially “duplicative” of
 23 the Vaughn case and constituted improper “forum shopping.” (Defendants’ Motion to
 24 Dismiss 8:22-27).

25 11. In response to those contentions, which were demonstrably false given my
 26 April 7th offer to include Mr. Morales’ nationwide claims within the Vaughn case, I
 27 ***again offered to consolidate both actions either before this Court or the California***
 28 ***state court hearing the Vaughn matter*** – and I gave Defendants the option of choosing

1 which court would hear the proposed single action. Specifically, in my May 19, 2010
 2 email to Mr. Schenk, which I sent after reviewing his motion for transfer venue, I stated
 3 as follows:

4 It is my understanding that your position is that the Vaughn
 5 and Morales cases should be before the same Court. We do
 6 not object to this position; in fact, I believe that we proposed
 7 amending the Vaughn Complaint to add additional class
 8 representatives and assert a nationwide class earlier this year,
 9 but our request was declined. . . .

10 With the preceding items in mind, we propose as follows:

- 11 1. We will file a consolidated complaint asserting all of the
- 12 preceding claims in either the Vaughn Court or the Morales
- 13 Court, whichever one you select; . . .

14 A true and correct copy of my May 19, 2010 correspondence is attached hereto as

15 **Exhibit L.**

16 12. In that same May 19, 2010 correspondence, I also offered to: (a) bring the
 17 motion for preliminary injunction I had planned to file “on a mutually-agreeable date”;
 18 (b) file a motion for class certification “by no later than August 30th, 2010,” and (c)
 19 “jointly request a proposed trial date in early 2011.” *In short, I offered to consolidate*
 20 *the cases before a single court of defense counsel’s choosing, streamline the motion*
 21 *process (i.e. one motion for preliminary injunction), and move the case(s) along*
 22 *toward a quick resolution (i.e., early motion for class certification and early trial*
 23 *date).* Basically, I was trying to do the opposite of what defense counsel now accuses
 24 me of – supposedly multiplying, prolonging, and increasing the expenses of this
 25 proceeding unnecessarily.

26 13. Again, Defendants rejected my offer to coordinate both cases. Attached as
 27 **Exhibit M** is a true and correct copy of Mr. Schenk’s May 24, 2010 email to me in
 28

1 which he rejected this offer and raised several standing arguments that were later
2 rejected by this Court on June 22, 2010. Even though I believed, as a general
3 proposition based on its position in our federalist system, a Federal District Court would
4 tend to be more comfortable certifying a nationwide class than a California State Court,
5 in the interest of streamlining this proceeding, I repeatedly sought to consolidate these
6 two cases – even if it meant allowing defense counsel to consolidate both cases in
7 California State Court. I did this in an effort to foster efficiency of the courts, the
8 parties, and their counsel. And the fact that defense counsel was refusing this offer
9 indicated to me that they were trying to avoid defending against a putative nationwide
10 class action via procedural machinations.

11 14. Thus, before opposing Defendants’ motion to dismiss/transfer venue, I sent
12 defense counsel another email in which I again reminded them of my offer to
13 consolidate both cases and offered several reasons why some of their arguments in the
14 motion were unpersuasive. A true and correct copy of my May 24, 2010 email is
15 attached as **Exhibit N**. In that email, I again urged them to reconsider my offer to
16 consolidate the cases, stating in pertinent part:

17 We respectfully request that you reconsider our offer to
18 consolidate the two cases, as that offer will be withdrawn as
19 of noon tomorrow (May 25th, 2010), when we begin working
20 in earnest on the Oppositions to the referenced motions.

21 15. Given that I offered in writing ***at least three times*** to consolidate the two
22 actions before a single court of Defendants’ choosing, I do not understand Defendants’
23 argument that I “unreasonably and vexatiously multiplied the proceedings before this
24 Court” with respect to the filing of the complaint or the hearing of Defendants’ motions
25 to dismiss/transfer venue. To the contrary, both of these filings and the related briefing
26 and hearings, would have been ***completely unnecessary*** if Defendants had not stridently
27 refused my repeated offers to coordinate these cases.

1 16. On June 22, 2010, the Court heard Defendants’ motion to dismiss/transfer
 2 venue. A true and correct copy of the reporter’s transcript from this hearing is attached
 3 as **Exhibit O**. I believe this transcript further *demonstrates the good faith and*
 4 *reasonable nature of my firm’s conduct*, rather than the contrary as Defendants argue
 5 in this motion. As an initial matter, the court rejected several of Defendants’
 6 substantive arguments in a manner that actually affirmed positions taken by Plaintiff.
 7 First, this Court found that the Colorado River Abstention Doctrine should not apply
 8 and thereby rejected Defendants’ argument in the motion – which they are still
 9 asserting in their motion for sanctions here – that this action was essentially
 10 “duplicative” of the Vaughn case and constituted improper “forum shopping.”
 11 (Defendants’ Motion to Dismiss 8:22-27). Specifically, the Court stated as follows:

12
 13 **The Court:** Well, the problem I have with the
 14 Colorado River Abstention Doctrine, as the pleadings stand
 15 right now, is that there is a RICO claim here and there isn’t in
 16 the state court action.

17 So I think the Colorado River Doctrine is applied very
 18 sparingly. And it’s not – since there is no RICO action in that
 19 case, it would seem that it can’t resolve that part of this case.
 20 And, therefore, it doesn’t apply as things stand right now. . . .

21
 22 (June 22, 2010 Transcript 5:9-17).

23 17. Indeed, given that on June 22 this Court expressly found this case *did not*
 24 duplicate the Vaughn case, it is plainly unfounded for Defendants to *re-argue the same*
 25 *invalid position as a supposed basis for sanctioning Plaintiff’s counsel*. Yet, that is
 26 exactly what Defendants have done here. On page one, lines 26-27 of their Motion for
 27 Sanctions, Defendants argue that one of the primary basis for sanctions against
 28 Plaintiff’s Counsel is that he “[f]iled this purported class action lawsuit on behalf of

former Plaintiff Felipe Morales (“Morales”), even though *the claims are essentially the same* as those previously asserted by Plaintiffs’ counsel in a class action lawsuit filed in a California State Court and even though Morales, as a California resident, would have been a member of the putative class alleged in the State Court litigation.” (emphasis added).

18. In that same transcript, the Court directly rejected several other arguments made by Defendants. Regarding Defendants’ lack of standing argument, the Court stated: “I didn’t find that very persuasive.” (June 22 Transcript 5:9-17). The Court also rejected Defendants’ “prior settlement”-argument as premature. (June 22 Transcript 10:11-21). The only argument from Defendants that this Court found persuasive was the objection that my declaration lacked foundation and personal knowledge. On this point, I believe the conduct of Plaintiffs’ counsel (first-year associate Michael Velarde) was completely appropriate. Indeed, I believe the hearing transcript attests to the candor and forthrightness demonstrated by Mr. Velarde at the hearing.

19. In response to the Court’s initial view that my declaration lacked foundation, Mr. Velarde correctly noted that my office had been contacted by two additional consumers that we intended to add as plaintiffs to an amended pleading. (June 22 Transcript 3:14-18).¹

20. This Court then found, as suggested by Mr. Velarde, that it would be *much more efficient* for the Court to allow Plaintiff leave to amend than completely dismiss the case:

¹ Defendants falsely assert in their motion that Plaintiff’s Counsel “[f]alsely represented to the Court that they had *been retained* by two new clients who had purchased Magna-Rx+ when, in fact, they were actually just soliciting individuals to agree to serve as class representatives.” Motion for Sanctions 2:22-23 (para 8) (emphasis added). In truth, Plaintiff’s counsel correctly informed the Court at the June 22 hearing that Plaintiff’s counsel “*had been contacted* by two additional plaintiffs that we intend to add as named plaintiffs in a First Amended Complaint.” (June 22 Transcript) (emphasis added). As set forth in the concurrently filed declaration of Wynn Ferrell, that was, and is, an absolutely true statement. It is Defendants who have tried to mischaracterize the record.

1 **Mr. Velarde:** . . . We believe that it would be more
 2 efficient to give us the opportunity to amend rather than
 3 dismiss or transferring

4 **The Court:** Well, I mean, the problem from the court
 5 system, if I transfer it to the Central District and then you
 6 actually do file a new claim, here we have two different
 7 federal court suits and a state court suit. That doesn't seem
 8 like [sic.] positive development.

9 . . .

10 **The Court:** Right. But my point is, then, that will be a
 11 related case to me and we'll just be back here in a few weeks
 12 anyway. If they don't amend, if I give a two-week deadline,
 13 then there's no satisfactory amendment, then the case will be
 14 over. So, I think that's probably the simpler thing to do.

15 So I will – I'm going to, I guess, grant leave to amend,
 16 two weeks, to have a complaint that properly states a basis for
 17 venue here. And that may include adding plaintiffs. It can
 18 include deleting this plaintiff. But if that isn't done in a
 19 satisfactory way, then I will dismiss the case.

20 (June 22 Transcript 11:5-12:14).

21 21. When this Court asked Plaintiffs' Counsel why he didn't obtain a
 22 declaration from Mr. Morales, Mr. Velarde candidly responded that we had lost contact
 23 with him:

24 **The Court:** . . . Why didn't you get a declaration from him
 25 that he purchased them in this District?

26 **Mr. Velarde:** He's out of the country at this time.

27 **The Court:** Until when?
 28

1 **Mr. Velarde:** I'm not sure.

2 **The Court:** So you've lost track of your plaintiff?

3 **Mr. Velarde:** He is very mobile. I personally have not been
4 able to get in contact with him recently. I can't speak for
5 when he is going to be back. I know that he's traveling. But
6 we were not able to get a declaration from him personally on
7 that issue.

8 (June 22 Transcript 9:2-12). To further confirm that the Court understood this
9 information, the Court then aptly noted that Mr. Morales was "A.W.O.L." (June 22
10 Transcript 10:23-24).

11 22. Thus, rather than being somehow bamboozled by the supposed
12 misrepresentation by Plaintiff's Counsel, the transcript from the June 22 hearing
13 establishes that: (a) Plaintiffs' counsel candidly informed the Court that they had lost
14 contact with Mr. Velarde and he was essentially AWOL; and (2) this Court found,
15 based on its own clear and logical reasoning, that efficiency would be better served by
16 allowing Plaintiffs two weeks to try to amend the complaint by adding plaintiffs and/or
17 dropping Mr. Morales rather than dismissing the case as Defendants requested.

18 23. Defendants' assertion that my June 1, 2010 declaration, is false or
19 misleading by indicating that I had "confirmed" Mr. Morales' February 2010 purchase
20 of the Magna-Rx+ product in San Francisco, is another incorrect and unfair position.
21 Before signing my declaration, I "confirmed" this information at my firm internally,
22 including by speaking with Wynn Ferrell, an investigator for my firm (who is also my
23 father). I did not speak with Mr. Morales, nor imply that I had done so.

24 24. Similarly, Defendants' assertion that we did not "timely disclose to
25 Defendants or the Court that [we] had lost contact with Morales" is misguided. It was
26 not clear to me until around late June that Mr. Morales' unavailability may have
27 become permanent. At the hearing, Plaintiffs' Counsel promptly disclosed everything
28 we knew regarding Mr. Morales' status, and in part based on the Court's observation

1 that he was “AWOL” – soon decided to proceed in this case *without Mr. Morales*. I, of
2 course, had no reason to conceal the fact that we had been out of touch with our client,
3 which happens occasionally in consumer class action cases.

4 25. Accordingly, on or about July 8, 2010, my office withdrew Plaintiffs’
5 Motion for Preliminary Injunction by filing and serving a Notice of Withdrawal, a true
6 and correct copy of which is attached as **Exhibit P**. We did this only one day after we
7 filed a Notice of Dismissal of Mr. Morales as a class representative, and well in
8 advance (five days) of the July 13, 2010 deadline for Defendants to oppose the motion.
9 In fact, Defendants never had to and never did file any opposition to Plaintiff’s Motion
10 for Preliminary Injunction. Thus, it is difficult to discern a sound basis for Defendants’
11 assertion that my withdrawal of this motion was somehow untimely.

12 26. Defendants’ most inflammatory assertion – that Plaintiffs’ counsel
13 improperly offered compensation to class representative Bobba, knowingly asserted
14 false allegations in the First Amended Complaint, and then – when it became apparent
15 they would be deposed – promptly dropped the lawsuit to avoid exposure of this
16 supposed scheme – *is completely and totally false*. My office has, in fact, confirmed
17 that the internet posting Defendants attach to their motion did come from plaintiff Dan
18 Bobba (“posts”), but the information contained therein is largely false. First, Dan
19 Bobba has submitted a sworn declaration in which he describes the posting as
20 provocative locker room talk between himself and some friends. (See ¶ 28 below).
21 Second, as set forth in the declaration of Wynn Ferrell, *no one from my office ever did*
22 *anything remotely similar to what the posting says*.

23 27. The first my office ever heard of the posts was when we were served with
24 Defendants’ Motion for Sanctions. I then immediately spoke with Wynn Ferrell, who
25 confirmed that things claimed were never said by him or anyone else from Newport
26 Trial Group. Wynn Ferrell confirms this in his declaration. I then briefly reviewed the
27 posts and could tell immediately that much of the posts – if they were in fact purporting
28 to refer to me or Newport Trial Group – were fanciful. For instance, I have never met

1 or directly spoken with Mr. Bobba and no lawyer from my office had ever met with
2 him at the time of his posting; yet, the posts state that “the lawyer comes over twice and
3 has me sign some documents for this suit saying I took it, it doesn’t work, and the
4 company is false advertising.” Similarly, the indication that Mr. Bobba’s “friend”
5 called him up and said “his girlfriend’s brother is a class action lawsuit attorney” makes
6 no sense because, although I have two sisters, they are both married with multiple
7 children, devoutly religious, and live out of state. They know nothing of the details of
8 my practice, know nothing about this case, and neither of them have “boyfriends” or
9 know Mr. Bobba or any of his “friends.”

10 28. Perhaps more importantly, after learning of these alarming statements
11 made in the posts, I asked Wynn Ferrell to try to contact Mr. Bobba and get to the
12 bottom of this. As set forth in Wynn Ferrell’s declaration, on or about September 4-5,
13 he met with Mr. Bobba and found out, as I had suspected, that the posts were fanciful
14 and joking banter. I believe the September 5, 2010 Declaration of Dan Bobba, attached
15 as Exhibit A to Wynn Ferrell’s declaration (and Exhibit Q to this Declaration for ease
16 of reference) sets the record straight as to what we told Mr. Bobba, how we conducted
17 ourselves, and the fanciful nature of the posts. I think Mr. Bobba’s declaration speaks
18 for itself. Quite simply, it shows that neither I nor anyone from my office acted
19 improperly. As Mr. Bobba admits, the posts were just “a locker room rant designed to
20 impress [Mr. Bobba’s] buddies, make them laugh, just be funny.” Although based
21 loosely on actual events, they are false in many important respects. Moreover, my
22 office is prepared to submit – upon request by the Court – internal memoranda from
23 within Newport Trial Group showing that my office confirmed the relevant facts
24 regarding the product purchases by Messrs. Bobba and Rhodes before adding them as
25 plaintiffs in this action.

26 29. There is also ***no truth*** to Defendants’ claim that we were unwilling to put
27 up Messrs. Bobba and Rhodes for deposition, and ultimately dismissing this case, out of
28 fear of having this supposed improper compensation ring exposed. Defendants first

1 requested these depositions on July 29, 2010, as indicated in the true and correct copy
2 of Mr. Schenk's July 29, 2010 letter to me attached as **Exhibit R**. In my August 20,
3 2010 correspondence to Mr. Schenk, a true and correct copy of which is attached as
4 **Exhibit S**, I expressly confirmed that Mr. Bobba's deposition would proceed the
5 following week, but indicated (admittedly without a thorough explanation) that Rhodes
6 could not be deposed the following week.² I have attached a few internal Newport Trial
7 Group memoranda which confirm that I was making plans to travel to and defend Mr.
8 Bobba's deposition. For instance, in an August 22, 2010 email to my office manager
9 (Linda) and personal assistant (Beaudrea) attached as **Exhibit T** (redacted), I addressed
10 various personal items and then asked my assistant (Beaudrea) to "[d]etermine whether
11 it would be more efficient for you to drive me to the Bobba deposition in San Raphael
12 on Thursday or for me to fly there and back, inclusive of airports, taxis, etc." In an
13 email on August 23, 2010 attached as **Exhibit U**, my assistant asked me: "What time
14 do you want to fly out for the depo and fly back?"

15 30. Soon thereafter, I learned of personal information regarding Mr. Bobba
16 which caused me to believe that it would be difficult to show he was an adequate class
17 representative. Given that Mr. Rhodes remained unavailable and I had concerns
18 regarding Mr. Bobba's viability as a class representative, I made the decision to
19 promptly dismiss the action without prejudice. I believed this course was preferable to,
20 for example, trying to maintain the case while trying to find other viable plaintiffs.

21 31. I still believe that the merits of the case against Defendants are strong.
22 With an appropriate class representative, a nationwide class can and should proceed
23 against them. However, for the various reasons I have outlined herein, I ultimately
24 chose to dismiss the case before this Court without prejudice all the while acting in a
25 good faith and reasonable manner under the circumstances.

26
27
28 ² As indicated in Wynn Ferrell's declaration, my firm had by then also lost contact with Mr. Rhodes despite our best efforts to communicate with him.

1 I declare under penalty of perjury under the laws of the State of California and
2 the United States of America that the foregoing is true and correct, and that this
3 declaration was executed on September 21, 2010 in Newport Beach, California.

4 /s/ Scott J. Ferrell

5 Scott J. Ferrell
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